

Qlink Software

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Sales Executive

Description

Qlink Software is looking for a Graphic Designer

Responsibilities

- Builds business by identifying and selling prospects; maintaining relationships with clients.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
- Prepares reports by collecting, analyzing, and summarizing information.
- Maintains quality service by establishing and enforcing organization standards.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies.
- Contributes to team effort by accomplishing related results as needed.

Qualifications

- Presentation Skills
- Client Relationships
- Emphasizing Excellence
- Energy Level
- Negotiation
- Prospecting Skills
- Meeting Sales Goals
- Creativity
- Sales Planning
- Independence
- Motivation for Sales

Education

- Bachelor's or master's degree with a concentration in marketing, promotions, advertising sales, or business administration preferred
- At least five (5) years of industry sales experience
- One to three years of management experience
- Strategic leadership ability

Contacts

[G/F, Off 2, Bldg 66, Zone 32, St 960](#)

[Madinat Khalifa St – Doha, Qatar](#)

Hiring organization

Qlink Software

Job Location

Doha, Qatar

Date posted

May 1, 2020

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